## Corporate Profile

## About the JT Group

The JT Group is a leading international tobacco company with offices and factories in over 70 countries. Our products are sold in more than 120 countries, and our internationally recognized brands include Winston, Camel, and Mevius. We also operate pharmaceutical, beverage and processed food businesses, which allow us to diversify our sources of profit and achieve future sustainable growth.

Headquartered in Tokyo, JT is listed on the Tokyo Stock Exchange and our company comprises five main business units:



Japanese domestic tobacco business We are the sole manufacturer of tobacco products in Japan. Total sales volume was 120.1 billion cigarettes in 2013, and we held a 61.0% market share based on sales volume of cigarettes in Japan.



#### International tobacco business

Headquartered in Geneva, Switzerland, our international tobacco business has 30 tobacco-related manufacturing facilities around the world. Our international tobacco brands are distributed in more than 120 countries worldwide.

Combined, our tobacco business is the third-largest manufacturer of tobacco products in the world by market share\* and produces three of the top ten global cigarette brands by sales volume.

\* Based on unit sales of cigarettes and excluding China National Tobacco Corporation



#### Pharmaceutical business

Our pharmaceutical business conducts research and development both in Japan and the U.S. We focus on three areas: glucose and lipid metabolism, virus research, and immune disorders and inflammation. In Japan, sales and marketing is conducted by our subsidiary Torii Pharmaceutical.



Beverage business Our beverage business focuses on the Japanese market only and produces nonalcoholic beverages such as ready-todrink coffee and flavored waters.



#### Processed food business

Our processed food business also primarily focuses on the Japanese market and is operated by TableMark, our processed food subsidiary. Key products include frozen noodles, frozen and packed cooked rice, and frozen baked bread. We also operate a production facility for seasonings, as well as the 'Saint-Germain' bakery chain in Japan, which offers fresh oven-baked bread.

### Key products and brands

#### Tobacco business

Winston, Camel, Mevius (previously Mild Seven), Benson & Hedges, Silk Cut, LD, Sobranie, Glamour, Seven Stars, Pianissimo

#### Pharmaceutical business

Remitch Capsules (anti-pruritus), Truvada Combination Tablets (anti-HIV), Stribild Combination Tablets (anti-HIV)

#### Beverage business

Roots (canned coffee), Momono Tennen-sui (bottled flavored water)

#### Processed food business

Sanuki Udon (frozen noodles), Takitate Gohan (packed cooked rice), Bakers Select (frozen baked bread and pastries)

## Quantity of cigarettes sold (billions of cigarettes)

416.4

# 120.1 Japanese domestic

### Total number of cigarette and tobacco-related factories



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International tobacco business	Beverage business
Japanese domestic tobacco business	Processed food business
Pharmaceutical business	Corporate

\*Please refer to the Annual Report for further details on financial information

2012

2013

2011